

## D&B Comprehensive Report

Copyright 2005 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 263157557L

ATTN: **TVinh**

Report Printed: AUG 18 2005

### Overview

#### BUSINESS SUMMARY

**PHILIP SERVICES CORPORATION**  
**5151 San Felipe St Ste 1600**  
**Houston, TX 77056**

**D&B D-U-N-S Number:** 62-254-0037

This is a **headquarters** location.  
Branch(es) or division(s) exist.

**Web site:** www.contactpsc.com

**Telephone:** 713 623-8777

**Fax:** 713 625-7059

**Chief executive:** VINCE INTRIERI, CEO

**Year started:** 1990

**Management control:** 2003

**Employs:** 5,500 (125 here)

**Financial statement date:** JUN 30 2005

**Sales F:** \$1,147,963,000

**Net worth F:** \$345,840,000

**History:** BUSINESS

**Financing:** SECURED

**Financial condition:** GOOD

**SIC:** 4953  
4959  
5093

**Line of business:** Cleaning & environmental and metal services

**Credit Score Class: 5**

High risk of severe payment delinquency over next 12 months

**Financial Stress Class: 4**

Moderate to high risk of severe financial stress over the next 12 months

**12-Month D&B PAYDEX®: 64**

When weighted by dollar amount, payments to suppliers average 19 days beyond terms.

**D&B Rating: 5A4**

**Financial strength:** 5A is \$50 million and over.

**Composite credit appraisal:** 4 is limited.

#### EXECUTIVE SUMMARY

The **Financial Stress Class of 4** for this company shows that during the previous year, firms with this classification had a failure rate of 8.3% (830 per 10,000), which is 5.92 times higher than the national average.

The **Credit Score class of 5** for this company shows that during the previous year, 58.6% of the firms with this classification paid one or more bills severely delinquent, which is 3.43 times higher than the national average.

Financial information from a fiscal consolidated statement dated 12/31/04 is included.

Evidence of bankruptcy proceedings, receivership, settlement with creditors (composition or "workout"). See Special Events, History or Public Filings section.

Predictive Scores	This Business	Comments
<b>Financial Stress Class</b>	4	Failure Rate higher than the national average
<b>Financial Stress Score</b>	1293	Highest Risk: 1,001; Lowest Risk: 1,850
<b>Credit Score Class</b>	5	Probability of Severely Delinquent Payment is higher than the national average
<b>Other Key Indicators</b>		
<b>PAYDEX Scores</b>	19 days beyond terms	Pays more slowly than the average for its industry of 12 days beyond terms
<b>Industry Median</b>	12 days beyond terms	
<b>Sales</b>	Fiscal year ending December 2004	Up by 16.7% from last year
<b>Net Worth</b>	Fiscal year ending December 2004	Up by 37.2% from last year
<b>Operations</b>	Profitable	
<b>Present management control</b>	2 years	
<b>UCC Filings</b>	UCC filing(s) are reported for this business	
<b>Public Filings</b>	No record of open Suit(s), Lien(s), or Judgment(s) in the D&B database	
<b>Financing</b>	Is secured	
<b>History</b>	Is business	
<b>Special Events</b>	Are reported for this business	

#### CREDIT CAPACITY SUMMARY

<b>D&amp;B Rating:</b>	<b>5A4</b>
<b>Financial strength:</b>	5A indicates <b>\$50 million and over</b> .
<b>Composite credit appraisal:</b>	4 is <b>limited</b> .

This credit rating was assigned because of D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

<b>Sales:</b>	\$1,147,963,000	<b>Payment Activity:</b>	
<b># of Employees Total:</b>	5,500 (125 here)	(based on 233 experiences)	
<b>As of 12/31/04</b>		<b>Average High Credit:</b>	\$6,513
<b>Worth:</b>	\$345,840,000	<b>Highest Credit:</b>	\$300,000
<b>Working Capital:</b>	\$164,387,000	<b>Total Highest Credit:</b>	\$1,440,850

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

#### SPECIAL EVENTS

07/25/2005  
The Chief Executive Officer is now VINCE INTRIERI, CEO.

#### Jump to:

[Overview](#) | [Payments](#) | [Public Filings](#) | [History & Operations](#) | [Banking & Finance](#)

## Scores

### FINANCIAL STRESS SUMMARY

The Financial Stress Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

#### Financial Stress Class: **4**

Moderate to high risk of severe financial stress, such as a bankruptcy, over the next 12 months.

#### Incidence of Financial Stress

Among Businesses with this

Classification: 8.30% (830 per 10,000)

National Average 1.40% (140 per 10,000)

**Financial Stress National Percentile: 4** (Highest Risk: 1; Lowest Risk: 100)

**Financial Stress Score: 1293** (Highest Risk: 1,001; Lowest Risk: 1,850)

The Financial Stress Class of this business is based on the following factors:

- Payment experiences exist for this firm which are greater than 60 days past due.
- 53% of trade experiences indicate slow payment(s) are present.
- No record of open suit(s), lien(s), or judgement(s) in the D&B files.
- Business or Management history is present for this firm.
- Control age or date entered in D&B files indicates higher risk.
- Net Profit After Taxes suggests lower risk of financial stress.
- D&B files indicate a net worth of \$345,840,000.
- Change in Net Worth suggests lower risk of financial stress.
- Quick Ratio suggests higher risk of financial stress.
- Change in Quick Ratio suggests lower risk of financial stress.

#### Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on 2002.

Norms	National %
This Business	4
Region: <b>WEST SOUTH CENTRAL</b>	46
Industry:	41

**INFRASTRUCTURE**Employee Range:  
**500+** 41Years in Business:  
**2-3** 34

This business has a Financial Stress Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

**CREDIT SCORE CLASS SUMMARY**

The Credit Score class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent payment information in D&B's files.

**Credit Score Class: 5**

High risk of severe payment delinquency over next 12 months.

**Incidence of Delinquent Payment**

Among Companies with this Classification: 58.60%

**Credit Score Percentile: 1** (Highest Risk: 1; Lowest Risk: 100)

The Credit Score Class of this business is based on the following factors:

- Payment experiences exist for this firm which are greater than 60 days past due.
- 53% of trade experiences indicate slow payment(s) are present.
- Control age or date entered in D&B files indicates higher risk.
- No record of open suit(s), lien(s), or judgments(s) in the D&B files.
- Payment information indicates negative payment comments.
- Business or Management history is present for this firm.
- D&B files indicate a net worth of \$345,840,000.
- Business does not own facilities.
- Quick ratio is 1.8.

**Notes:**

- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.

<b>Norms</b>	<b>National %</b>
This Business	1
Region: <b>WEST SOUTH CENTRAL</b>	42
Industry: <b>INFRASTRUCTURE</b>	41

Employee Range:	26
<b>500+</b>	
Years in Business:	33
<b>2-3</b>	

This business has a Credit Score Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

#### Jump to:

[Overview](#)
[Scores](#)
[Public Filings](#)
[History & Operations](#)
[Banking & Finance](#)

## Payments

### PAYMENT TRENDS

<b>Total Payment Experiences in D&amp;B's File:</b>	233	<b>Current PAYDEX is:</b>	<b>64</b>	equal to 19 days beyond terms
<b>Payments Within Terms:</b> (not dollar weighted)	61%	<b>Industry Median is:</b>	<b>72</b>	equal to 12 days beyond terms
<b>Total Placed For Collection:</b>	0	<b>Payment Trend currently is:</b>	<b>unchanged,</b>	compared to payments three months ago
<b>Average Highest Credit:</b>	\$6,513	Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.		
<b>Largest High Credit:</b>	\$300,000			
<b>Highest Now Owing:</b>	\$300,000			
<b>Highest Past Due:</b>	\$300,000			

### PAYDEX Scores

Shows the D&B PAYDEX scores as calculated on the most recent 3 months and 12 months of payment experiences.

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX scores can be found at the end of this report.

#### 3-Month D&B PAYDEX: **65**

When weighted by dollar amount, payments to suppliers average 19 days beyond terms.

Based on payments collected over last 3 months.

#### 12-Month D&B PAYDEX: **64**

When weighted by dollar amount, payments to suppliers average 19 days beyond terms.

Based on payments collected over last 12 months.

### PAYDEX Yearly Trend

**12 Month PAYDEX Scores Comparison to Industry**

	9/04	10/04	11/04	12/04	1/05	2/05	3/05	4/05	5/05	6/05	7/05	8/05
<b>This Business</b>	53	56	57	57	57	56	58	63	63	63	64	64
<b>Industry Quartiles</b>												
Upper	78			78			78			77		
Median	73			72			72			72		
Lower	65			65			65			65		

- Current PAYDEX for this Business is 64, or equal to 19 days beyond terms
- The 12-month high is **64**, or equal to 19 days beyond terms
- The 12-month low is **53**, or equal to 28 days beyond terms

**PAYDEX Comparison to Industry**

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Cleaning & environmental and metal services, based on SIC code 4953.

**Quarterly PAYDEX Scores Comparison to Industry**

Previous Year

	9/03	12/03	3/04	6/04
<b>This Business</b>	56	55	56	52
<b>Industry Quartiles</b>				
Upper	78	78	78	78
Median	72	72	72	72
Lower	65	65	64	65

Current Year

	9/04	12/04	3/05	6/05
<b>This Business</b>	53	57	58	63
<b>Industry Quartiles</b>				
Upper	78	78	78	77
Median	73	72	72	72
Lower	65	65	65	65

- Current **PAYDEX** for this Business is **64**, or equal to 19 days beyond terms
- The present industry **median score** is **72**, or equal to 12 days beyond terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

**Payment Habits**

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences used to calculate the percentage, and the total dollar value of the credit extended.

**Dollar Range Comparisons:**

<b>\$ Credit Extended</b>	<b># Payment Experiences</b>	<b>\$ Total Dollar Amount</b>	<b>% of Payments Within Terms</b>
OVER \$100,000	2	\$500,000	50
\$50,000 - 99,999	3	\$190,000	86
\$15,000 - 49,999	14	\$350,000	46
\$5,000 - 14,999	30	\$202,500	61

\$1,000 - 4,999	57	\$99,000	49
Under \$1,000	105	\$32,900	60

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

#### PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 233 payment experiences in D&B's file for the most recent 12 months, with 167 experiences reported during the last three month period.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%)			
Top industries:								
Nonclassified	19	126,500	75,000	96	4	0	0	0
Telephone communicatns	18	46,550	25,000	31	9	0	6	54
Whol industrial equip	13	34,650	7,500	62	26	9	3	0
Whol industrial suppl	13	18,700	5,000	90	10	0	0	0
Whol electrical equip	10	15,900	7,500	16	35	2	0	47
Radiotelephone commun	8	31,100	20,000	54	37	8	0	1
Misc publishing	8	8,800	2,500	56	26	18	0	0
Truck rental/leasing	7	108,000	45,000	37	63	0	0	0
Whol chemicals	7	80,250	40,000	38	51	5	6	0
Public finance	7	80,000	15,000	81	19	0	0	0
Trucking non-local	7	2,450	750	53	44	2	1	0
Mfg industrial gases	6	10,950	10,000	6	92	0	0	2
Whol durable goods	6	2,600	1,000	91	2	5	0	2
Mfg cleaning products	6	3,250	1,000	69	0	0	0	31
Help supply service	5	6,350	2,500	64	20	16	0	0
Short-trm busn credit	4	4,050	2,500	14	55	31	0	0
Whol computers/softwr	3	40,100	35,000	100	0	0	0	0
Whol const/mine equip	3	8,250	5,000	0	40	30	0	30
Electric services	3	5,800	5,000	45	43	6	6	0
Whol plumb/hydraulics	3	5,250	2,500	29	71	0	0	0
Data processing svcs	3	3,350	2,500	98	1	0	0	1
Whol office equipment	3	700	500	100	0	0	0	0
Misc equipment rental	2	20,500	20,000	2	0	0	0	98
Mfg paint/allied prdt	2	11,000	10,000	55	0	45	0	0
Mfg manifold forms	2	3,500	2,500	14	36	0	0	50
Mfg process controls	2	1,250	1,000	10	90	0	0	0
Misc business credit	2	2,000	1,000	50	25	25	0	0
Whol misc profsn eqpt	2	1,250	1,000	20	0	0	0	80
Whol petroleum prdts	2	1,000	750	49	0	38	0	13
Ret mail-order house	2	600	500	83	0	0	17	0
Regulate trnsprtation	2	500	250	100	0	0	0	0
Mfg computers	1	300,000	300,000	50	50	0	0	0
Natnl commercial bank	1	200,000	200,000	50	50	0	0	0

General warehousing	1	60,000	60,000	100	0	0	0	0
Mfg waterproof wear	1	55,000	55,000	50	0	0	50	0
Mfg pesticides	1	30,000	30,000	50	50	0	0	0
Whol electronic parts	1	7,500	7,500	50	50	0	0	0
Misc coml printing	1	7,500	7,500	0	100	0	0	0
Mfg primary batteries	1	5,000	5,000	50	50	0	0	0
Whol men's clothing	1	5,000	5,000	50	50	0	0	0
Mfg power handtools	1	2,500	2,500	0	50	50	0	0
Mfg plastic foam prdt	1	2,500	2,500	0	0	0	0	100
Hvy const eqpt rental	1	2,500	2,500	0	0	0	0	100
Mfg alkalies/chlorine	1	2,500	2,500	0	0	0	0	100
Whol tires/tubes	1	1,000	1,000	50	0	50	0	0
Mfg men's clothing	1	1,000	1,000	100	0	0	0	0
Misc business service	1	1,000	1,000	50	0	0	50	0
Mfg metal stampings	1	1,000	1,000	0	0	0	0	100
Mfg chemicals	1	750	750	100	0	0	0	0
Mfg inorganic chemcls	1	750	750	100	0	0	0	0
Mfg misc office eqpt	1	500	500	0	0	0	0	100
Ret computer/software	1	500	500	50	50	0	0	0
Coating/engrave svcs	1	500	500	0	100	0	0	0
Whol metal	1	500	500	50	50	0	0	0
Ret misc apparel	1	500	500	50	0	50	0	0
Mfg sealing devices	1	250	250	100	0	0	0	0
Mfg surgical supplies	1	250	250	100	0	0	0	0
Whol auto parts	1	250	250	0	0	0	100	0
Whol medical equip	1	100	100	100	0	0	0	0
Mfg signs/ad spectlys	1	100	100	0	100	0	0	0
Whol hardware	1	100	100	100	0	0	0	0
Ret auto supplies	1	100	100	100	0	0	0	0
Mfg scales/balances	1	50	50	100	0	0	0	0
Mfg women's outerwear	1	50	50	100	0	0	0	0
Mfg car parts	1	0	0	0	0	0	0	0

**Other payment categories:**

Cash experiences	2	35,000	35,000
Payment record unknown	12	18,400	10,000
Unfavorable comments	5	13,050	5,000

**Placed for collections:**

With D&B	0	0	0
Other	0	N/A	0
Total in D&B's file	233		300,000

The highest **Now Owes** on file is \$300,000 The highest **Past Due** on file is \$300,000

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

**PAYMENT DETAILS****Detailed payment history**

Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale
---------------	---------------	-------------	----------	----------	---------------	-----------

(mm/yy)		(\$)	(\$)	(\$)		Within (months)
08/05	Ppt	5,000	5,000	0		1 mo
	Ppt	5,000	0	0		6-12 mos
	Ppt	2,500	50	0		1 mo
	Ppt	50	50	0		1 mo
	Ppt	50	50	0		1 mo
07/05	Ppt-Slow 30	1,000	50	0		1 mo
	Disc	2,500	500	0	1 10 N30	1 mo
	Ppt	60,000	35,000	0		1 mo
	Ppt	10,000	10,000	0		1 mo
	Ppt	2,500	0	0	N30	1 mo
	Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	0	0		1 mo
	Ppt	2,500	0	0		6-12 mos
	Ppt	1,000	500	250		1 mo
	Ppt	1,000	0	0		1 mo
	Ppt	1,000	250	0		1 mo
	Ppt	750	0	0	N30	6-12 mos
	Ppt	750	750	0		1 mo
	Ppt	500	250	0	N30	1 mo
	Ppt	500	0	0	N30	1 mo
	Ppt	500	0	0	N30	6-12 mos
	Ppt	500	500	0	N30	1 mo
	Ppt	500	0	0		6-12 mos
	Ppt	500	500	0	Lease Agreeemnt	1 mo
	Ppt	500	500	0		1 mo
	Ppt	250	0	0		2-3 mos
	Ppt	250	250	250		4-5 mos
	Ppt	100	0	0		6-12 mos
	Ppt	100	100	0	Lease Agreeemnt	1 mo
	Ppt	100	100	0		1 mo
	Ppt	50	0	0		6-12 mos
	Ppt	50	0	0		6-12 mos
	Ppt-Slow 15	250	0	0		2-3 mos
	Ppt-Slow 30	300,000	300,000	300,000		1 mo
	Ppt-Slow 30	40,000	0	0		2-3 mos
	Ppt-Slow 30	7,500	5,000	0	N30	1 mo
	Ppt-Slow 30	5,000	0	0	N30	6-12 mos
	Ppt-Slow 30	5,000	0	0		6-12 mos
	Ppt-Slow 30	5,000	2,500	0		1 mo
	Ppt-Slow 30	2,500	2,500	1,000		1 mo
	Ppt-Slow 30	2,500	0	0		1 mo
	Ppt-Slow 30	2,500	2,500	0		1 mo
	Ppt-Slow 30	1,000	1,000	0		1 mo
	Ppt-Slow 30	750	500	250	N30	1 mo
	Ppt-Slow 30	750	750	0		1 mo
	Ppt-Slow 30	500	500	0		1 mo
	Ppt-Slow 30	500	250	0		1 mo
	Ppt-Slow 30	100	50	0		1 mo
	Ppt-Slow 60	1,000	100	0		1 mo

	Ppt-Slow 60	500	0	0	N30	4-5 mos
	Ppt-Slow 60	250	0	0		1 mo
	Ppt-Slow 90	1,000	0	0		2-3 mos
	Ppt-Slow 120	1,000	0	0	N30	6-12 mos
	Ppt-Slow 120	250	0	0		2-3 mos
	Slow 5	20,000	7,500	2,500	N30	1 mo
	Slow 5	0	0	0	N30	1 mo
	Slow 10	250	100	0	N30	1 mo
	Slow 15	1,000	0	0		4-5 mos
	Slow 15	750	0	0		2-3 mos
	Slow 15	50	0	0		6-12 mos
	Slow 20	2,500	1,000	0	N30	1 mo
	Slow 30	2,500	100	0		1 mo
	Slow 30	100	0	0		6-12 mos
	Slow 30	100	0	0		6-12 mos
	Slow 30	50	0	0		6-12 mos
	Slow 60-90	1,000	0	0		6-12 mos
	Slow 60-90	750	250	0	N30	1 mo
	Slow 120	2,500	2,500	2,500	N30	
	Slow 30-120	2,500	250	250	N30	4-5 mos
	Slow 15-120	100	50	50		1 mo
	Slow 180	100	100	100		6-12 mos
	Slow 240+	50	50	50		
	(073)	5,000	5,000	5,000		
	Unsatisfactory.					
	(074)	50	50	50		
	Unsatisfactory.					
06/05	Ppt	35,000	35,000	0		1 mo
	Ppt	15,000	15,000	0		1 mo
	Ppt-Slow 90	5,000	5,000	2,500		1 mo
	Slow 120	25,000	15,000	10,000		1 mo
04/05	Ppt	15,000				1 mo
09/04	Slow 20	10,000				

**Payments Detail Key:** red = 30 or more days beyond terms

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

**Jump to:**

[Overview](#)
[Scores](#)
[Payments](#)
[History & Operations](#)
[Banking & Finance](#)

## Public Filings

### PUBLIC FILINGS

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	1	06/02/2003

<b>Judgments</b>	0	-
<b>Liens</b>	0	-
<b>Suits</b>	0	-
<b>UCC's</b>	2	04/08/2004

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

#### BANKRUPTCY FILINGS

**Chapter Number:** 11  
**Type:** VOLUNTARY  
**Status:** PLAN CONFIRMED  
**Bankrupt subject:** PHILIP SERVICES CORPORATION, C/OI PORTER & HEDGES LLP\700 LOUISIANA 35TH FLR, HOUSTON, TX, 77002  
**Docket Number:** 03-37718  
**Total Assets:** \$613,423,000  
**Total Liabilities:** \$686,039,000  
**Where filed:** US BANKRUPTCY COURT, 515 RUSK ST, HOUSTON, TX, 77002  
**Attorney:** JOHN F HIGGINS IV, PORTER & HEDGES, 700 LOUISIANA STE 3500, HOUSTON, TX, 77002  
**Judge:** WESLEY W STEEN  
**Date status attained:** 12/10/2003  
**Date filed:** 06/02/2003  
**Latest Info Collected:** 01/27/2004

#### UCC FILINGS

**Collateral:** Leased Computer equipment and proceeds  
**Type:** Original  
**Sec. party:** DELL FINANCIAL SERVICES, L.P., AUSTIN, TX  
**Debtor:** PHILIP SERVICES CORPORATION  
**Filing number:** 4100594 3  
**Filed with:** SECRETARY OF STATE/UCC DIVISION, DOVER, DE  
**Date filed:** 04/08/2004  
**Latest Info Received:** 04/29/2004

---

**Collateral:** Leased Computer equipment and proceeds  
**Type:** Original  
**Sec. party:** DELL FINANCIAL SERVICES, L.P., AUSTIN, TX  
**Debtor:** PHILIP SERVICES CORPORATION  
**Filing number:** 4025689 3  
**Filed with:** SECRETARY OF STATE/UCC DIVISION, DOVER, DE  
**Date filed:** 01/30/2004  
**Latest Info Received:** 02/27/2004

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

#### GOVERNMENT ACTIVITY

##### Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	YES
Grantee:	NO
Party excluded from federal program(s):	NO

**Possible candidate for socio-economic program consideration**

Labor surplus area:	N/A
Small Business:	N/A
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

**Jump to:**[Overview](#)[Scores](#)[Payments](#)[Public Filings](#)[Banking & Finance](#)

## History & Operations

### HISTORY

The following information was reported **07/25/2005**:

**Officer(s):** VINCE INTRIERI, CEO  
 BRUCE ROBERSON, CEO-PRES INDUSTRIAL SVCS  
 MICHAEL W RAMIREZ, CFO INDUSTRIAL SERVICES  
 BENJAMIN BLEMKER, CEO-PRES METALS SERVICES  
 JON F WEBER, DIRECTOR

**DIRECTOR(S):** The officers identified by (+) and management has deferred a complete listing of directors.

Business started 1990.

Mr RamireThis Company began in 1990 under the name Lincoln Waste Management Inc. On Dec 31, 1990, Lincoln Waste acquired the remaining 50% of Philip Environmental Corporation it did not own. On Jun 25, 1991, Lincoln Waste changed its name to Philip Environmental Inc.

The Company reincorporated in the state of Delaware on July 10, 1991 under the name Philip Environmental (Delaware), Inc. In 1997, the Company changed its name from Philip Environmental to Philip Services (Delaware) Corp. The business name changed from Philip Services (Delaware) Corp to Philip Services Corporation (DE) in February 2000.

The Company's common stock was traded under the symbol "PSCD" in the United States on the Nasdaq National Market tier of the Nasdaq Stock Market ("Nasdaq") prior to July 10, 2002 and under the symbol "PSC" in Canada on the Toronto Stock Exchange.

**BANKRUPTCY FILING 2003:**

On June 30 2003, the company and substantially all of its US domiciled subsidiaries filed voluntary petitions for relief under Chapter 11 of the US Bankruptcy Code. The debtor emerged from bankruptcy on December 31 2003 and subsequently began operating as a reorganized company. Virtually 100% of the reorganized company is owned by entities held by Carl C Icahn.

Pursuant to the Plan sponsored by an entity owned by Carl C Icahn, the company received \$170 million in equity and debt financing. As a result, at the effective date of Dec 31 2003, entities held by Carl C Icahn own virtually all of the outstanding shares of the reorganized company.

The agreement is with High River LP, an affiliate of Icahn Associates Corp. Icahn Associates Corp is controlled by Carl C Icahn who, together with his affiliates, was and is the company's largest shareholder and its largest debtholder at both the petition date and at Dec 31 2003. Carl C Icahn beneficial owned 53.3% of the shares as of Apr 2003.

**BANKRUPTCY FILING 1999:**

On June 25, 1999, the Company (predecessor) and substantially all of its wholly-owned subsidiaries located in the United States (US Debtors) filed voluntary petitions for reorganization under Chapter 11 of the US Bankruptcy Code with the United States Bankruptcy Court for the District of Delaware. The Company and substantially all of its wholly owned subsidiaries located in Canada (Canadian Debtors) commenced proceedings under the Companies'

Creditors Arrangement Act in Canada in the Ontario Superior Court of Justice on the same date. On July 12, 1999, the US Debtors filed a Joint Plan of Reorganization (US Plan) with the US Court and on Jul 15, 1999 the Canadian Debtors filed a Plan of Compromise and Arrangement (Canadian Plan) with the Canadian Court. The Canadian Plan provided that substantially all of the assets of the Canadian debtors be transferred to new companies that, on the implementation of the US Plan became wholly-owned subsidiaries of the new company.

The US Plan provided for the cancellation of all shares held by Philip Services Corp in Philip Services Corporation. Amendments were made to each plan and the Amended US Plan and the Canadian Plan Supplement (The Plan) became effective Apr 7, 2000. Under the Plan, Philip Services Corporation, a Delaware corporation emerged as the successor public parent company. Under the Plan syndicate debt of \$657.3 million has been retained by Philip Services Corp., the predecessor company, and syndicate debt of \$346.7 million has been converted into \$250 million of senior secured debt, \$100 million of convertible secured payment in-kind debt and 91% of the common shares of Philip Services Corporation, the newly restructured company.

Philip Services Corp. sold its metals recycling and mill services business in the United Kingdom on April 7, 2000. Sale proceeds were used to pay down the syndicate debt.

#### RECENT EVENTS:

In Jan 2003, certain assets of the Canadian Ferrous Div were sold for proceeds of \$6.1 million.

On 2 March 2003, it was reported the company sold five of its Project Services Division business groups to a subsidiary of Fluor Corporation for proceeds of \$21.2 million.

On Aug 31 2003, the company sold the majority of the remaining businesses of the Project Services Division for proceeds of \$5.1 million.

#### MANAGEMENT TEAM:

VINCE INTRIERI. Antecedents not available.

BRUCE ROBERSON. Antecedents not available.

MICHAEL W RAMIREZ born 1956. Has been the company's Senior Vice President and Chief Financial Officer since June 1, 2002. Mr. Ramirez was Vice President Operations, Finance for Encompass Services Corporation from October 2001 to May 2002. From June 2000 to September 2001, he was a private consultant specializing in company turnarounds. Prior to that he was Chief Financial Officer for the Industrial Services Group of Oldco from August 1997-June 2000.

BENJAMIN BLEMKER. Antecedents not available.

JON F WEBER. Former chief executive officer. Remains a director.

---

On December 10, 2003, the chapter Eleven bankruptcy, file number 03-37718, filed in the US BANKRUPTCY COURT, HOUSTON, TX, plan was confirmed for Philip Services Corporation.

#### CORPORATE FAMILY

For more details on the Corporate Family, view the interactive global family tree

#### COMING SOON!

**Easily order Business Information Reports on international family members through the Corporate Family section.**

#### Subsidiaries (US):

Select businesses below to buy Comprehensive Report(s).

21st Century Environmental Management Inc of Nevada	Houston, TX	DUNS # <a href="#">13-201-9287</a>
21st Century Environmental Management Inc of Rhode Island	Houston, TX	DUNS # <a href="#">13-201-9519</a>
Ace/Allwaste Environmental Services of Indiana	Houston, TX	DUNS # <a href="#">13-202-1358</a>
Ace/Allwaste Environmental Services of Indiana, Inc	Hammond, IN	DUNS # <a href="#">09-646-3682</a>

Allwaste Tank Cleaning, Inc	Houston, TX	DUNS # <a href="#">07-430-2097</a>
Allworth Inc	Houston, TX	DUNS # <a href="#">13-202-0343</a>
Burlington Environmental Inc.	Houston, TX	DUNS # <a href="#">07-430-4895</a>
Capco Tubular Products USA Inc	Houston, TX	DUNS # <a href="#">13-202-0491</a>
Chem-Freight Inc	Houston, TX	DUNS # <a href="#">13-202-0640</a>
Chemical Pollution Control Inc of Florida A 21st Century Environmental Management Company	Houston, TX	DUNS # <a href="#">13-202-0822</a>
Chemical Pollution Control of New York A 21st Century Environmental Management Company	Houston, TX	DUNS # <a href="#">13-202-0947</a>
Chemical Polution Control of Florida	Deerfield Beach, FL	DUNS # <a href="#">17-447-5442</a>
Cousins Waste Control Corporation	Houston, TX	DUNS # <a href="#">13-202-0293</a>
Cyanokem Inc	Houston, TX	DUNS # <a href="#">13-202-0442</a>
D & L Inc	Houston, TX	DUNS # <a href="#">13-202-0624</a>
International Catalyst Inc	Deer Park, TX	DUNS # <a href="#">13-202-1119</a>
Jesco Industrial Service Inc	Houston, TX	DUNS # <a href="#">07-430-2790</a>
Jesco Industrial Services, Inc	Calvert City, KY	DUNS # <a href="#">80-987-3128</a>
Luntz Acquisition (delaware Corporation)	Houston, TX	DUNS # <a href="#">13-202-0699</a>
Northland Environmental Inc	Houston, TX	DUNS # <a href="#">13-202-1564</a>
Nortru Inc	Detroit, MI	DUNS # <a href="#">06-358-4643</a>
P S C Enterprises Inc	Houston, TX	DUNS # <a href="#">07-429-9509</a>
P S C Industrial Services Inc	Houston, TX	DUNS # <a href="#">13-202-0335</a>
P S C Metals Inc	Cleveland, OH	DUNS # <a href="#">00-200-0060</a>
Philip Environmental Services Corp	Columbia, IL	DUNS # <a href="#">88-448-1565</a>

This list is limited to the first 25 subsidiaries.  
For the complete list, view the interactive global family tree

---

**Subsidiaries (International):**

PSC Services Industrial Canada Inc	Hamilton, CANADA	DUNS # 20-555-9334
------------------------------------	------------------	--------------------

---

**Branches (US):**

Select companies below to buy Business Information Report(s).

Philip Services Corporation	Alabaster, AL	DUNS # <a href="#">14-222-1543</a>
Philip Services Corporation	Birmingham, AL	DUNS # <a href="#">02-510-6258</a>
Philip Services Corporation	Birmingham, AL	DUNS # <a href="#">08-070-6190</a>
Philip Services Corporation	Decatur, AL	DUNS # <a href="#">80-987-2955</a>
Philip Services Corporation	Pine Bluff, AR	DUNS # <a href="#">18-044-0984</a>
Philip Services Corporation	Bakersfield, CA	DUNS # <a href="#">94-077-5596</a>
Philip Services Corporation	Benicia, CA	DUNS # <a href="#">01-309-3492</a>
Philip Services Corporation	Benicia, CA	DUNS # <a href="#">13-607-5285</a>
Philip Services Corporation	Concord, CA	DUNS # <a href="#">94-481-5893</a>
Philip Services Corporation	Long Beach, CA	DUNS # <a href="#">19-947-3930</a>
Philip Services Corporation	Sacramento, CA	DUNS # <a href="#">11-099-7041</a>
Philip Services Corporation	Westminster, CA	DUNS # <a href="#">01-847-5439</a>
Philip Services Corporation	Commerce City, CO	DUNS # <a href="#">01-868-1267</a>
Philip Services Corporation	Atlanta, GA	DUNS # <a href="#">03-962-2712</a>
Philip Services Corporation	Fairburn, GA	DUNS # <a href="#">55-691-6138</a>
Philip Services Corporation	Kennesaw, GA	DUNS # <a href="#">00-516-5977</a>
Philip Services Corporation	Cedar Rapids, IA	DUNS # <a href="#">09-068-0596</a>
Philip Services Corporation	Billings, MT	DUNS # <a href="#">84-325-8112</a>
Philip Services Corporation	Miles City, MT	DUNS # <a href="#">05-457-1026</a>
Philip Services Corporation	Greensboro, NC	DUNS # <a href="#">78-972-8326</a>
Philip Services Corporation	Toledo, OH	DUNS # <a href="#">02-654-3236</a>
Philip Services Corporation	Cyril, OK	DUNS # <a href="#">07-922-8354</a>
Philip Services Corporation	Albany, OR	DUNS # <a href="#">83-586-2517</a>

Philip Services Corporation  
Philip Services Corporation

Beaver Falls, PA  
Broomall, PA

DUNS # [06-877-0093](#)  
DUNS # [55-700-4798](#)

This list is limited to the first 25 branches.  
For the complete list, view the interactive global family tree

---

**Branches (International):**

Philip Services Corporation

Sarnia, CANADA

DUNS # 25-541-3080

**BUSINESS REGISTRATION**
**CORPORATE AND BUSINESS REGISTRATIONS PROVIDED BY MANAGEMENT OR OTHER SOURCE**

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

**Registered Name:** Philip Services Corporation (DE)

**Business type:** CORPORATION

**Corporation type:** PROFIT

**State of incorporation:** DELAWARE

**Filing date:** JUL 10 1991

**Status:** ACTIVE

**Status attained:** JUL 10 1991

**Where filed:** SECRETARY OF STATE/CORPORATIONS DIVISION, DOVER, DE

**OPERATIONS**

07/25/2005

**Description:** Philip Services Corporation is an industrial and metals services company with two operating groups: PSC Industrial Services provides industrial cleaning and environmental services; and PSC Metals Services delivers scrap charge optimization, inventory management, remote scrap sourcing, by-products services and industrial scrap removal to major industry sectors throughout North America.

Terms are generally net 30 days. Number of accounts are unknown. Sells to all major industry sectors. Territory : United States, Canada and Europe.

Nonseasonal.

**Employees:** 5,500 which includes officer(s). 125 employed here.

**Facilities:** Leases 50,000 sq. ft. in a multi story steel building.

**Branches:** This business has multiple branches, detailed branch/division information is available in Dun & Bradstreets linkage or family tree products.

**Subsidiaries:** This business has multiple subsidiaries, detailed subsidiary information is available in D&B's linkage or family tree products.

**SIC & NAICS**
**SIC:**

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we

**NAICS:**

562211 Hazardous Waste Treatment and Disposal  
562910 Remediation Services  
Recyclable Material Merchant

use the standard 4-digit code.

423930 Wholesalers

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

49530100 Hazardous waste collection and disposal  
49590302 Environmental cleanup services  
50930201 Ferrous metal scrap and waste

## Jump to:

[Overview](#)

| [Scores](#)

| [Payments](#)

| [Public Filings](#)

| [History & Operations](#)

## Banking & Finance

### STATEMENT UPDATE

08/12/2005

#### Interim Consolidated statement dated JUN 30 2005:

Assets		Liabilities	
Cash	87,774,741	Accts Pay	42,854,893
Accts Rec	142,990,346	Capital Leases	915,384
Inventory	33,153,922	Accruals	82,374,660
Other Curr Assets	24,453,983	L.T. Liab- (1yr)	1,671,712
<b>Curr Assets</b>	<b>\$288,372,992</b>	<b>Curr Liabs</b>	<b>\$127,816,649</b>
Fixt & Equip	180,962,698	Long Term Debt	4,551,481
Deferred Taxes	27,119,643	Capital Leases	1,029,939
Other Assets	46,394,589	L.T. Liab-Other	49,256,113
		STOCKHOLDERS' EQUITY	360,195,740
<b>Total Assets</b>	<b>\$542,849,922</b>	<b>Total</b>	<b>\$542,849,922</b>

From JAN 01 2005 to JUN 30 2005 sales \$576,180,692; cost of goods sold \$498,818,047. Gross profit \$77,362,645; operating expenses \$54,741,266. Operating income \$22,621,379; other income \$716,385; other expenses \$1,948,558; net income before taxes \$21,389,206; Federal income tax \$3,294,927; net income \$16,183,934. Discontinued Operations \$(1,910,345).

Prepared from books without audit.

### BANKING

APRIL 2005: On Dec 31 2004, the company entered into a credit agreement with UBS Securities LLC and other institutions which matures on Dec 30 2009. The agreement provides for a revolving line of credit, subject to a borrowing base calculated on eligible accounts receivable and eligible scrap metal inventory, up to \$120 million. As of Dec 31 2004, there were no borrowings outstanding, \$27.3 borrowing base and outstanding letters of credit of \$76.6 million.

### KEY BUSINESS RATIOS

Statement date:

DEC 31 2004

Based on this number of establishments: 16

**Industry Norms based on 16 establishments**

	<b>This Business</b>	<b>Industry Median</b>	<b>Industry Quartile</b>
<b>Profitability</b>			
<b>Return on Sales</b>	7.9	5.5	2
<b>Return on Net Worth</b>	26.3	10.5	1
<b>Short-Term Solvency</b>			
<b>Current Ratio</b>	2.3	1.2	1
<b>Quick Ratio</b>	1.7	0.8	1
<b>Efficiency</b>			
<b>Assets Sales</b>	47.5	166.0	1
<b>Sales / Net Working Capital</b>	7.0	14.4	3
<b>Utilization</b>			
<b>Total Liabs / Net Worth</b>	57.6	271.6	1

**FINANCE**

**04/18/2005**

**Two-year statement comparative:**

	<b>Fiscal Consolidated Dec 31 2003</b>	<b>Fiscal Consolidated Dec 31 2004</b>
Current Assets	382,786,000	290,557,000
Current Liabs	151,418,000	126,170,000
Current Ratio	2.53	2.3
Working Capital	231,368,000	164,387,000
Other Assets	242,798,000	254,385,000
LT Liabilities	222,041,000	72,932,000
Net Worth	252,125,000	345,840,000
Sales	983,865,000	1,147,963,000
Net Income (Loss)	266,501,000	91,110,000
Depr & Amort	40,204,000	34,438,000
Capital Exp	13,383,000	39,540,000
Cash Prov (Used) Op	(97,672,000)	158,610,000
Interest Expense	30,919,000	12,420,000

**Fiscal Consolidated statement dated DEC 31 2004:**

**Assets**

Cash	59,722,000
Accts Rec	149,616,000
Inventory	53,915,000
Other Curr Assets	27,304,000

**Curr Assets \$290,557,000**

Fixt & Equip	176,393,000
--------------	-------------

**Liabilities**

Accts Pay	36,322,000
Accruals	85,957,000
L.T. Liab- (1yr)	3,891,000

**Curr Liabs \$126,170,000**

Long Term Debt	22,681,000
----------------	------------

Deferred Income Taxes	29,651,000	L.T. Liab-Other	50,251,000
Other Assets	48,341,000	STOCKHOLDERS EQUITY	345,840,000
<b>Total Assets</b>	<b>\$544,942,000</b>	<b>Total</b>	<b>\$544,942,000</b>

From JAN 01 2004 to DEC 31 2004 annual sales \$1,147,963,000. Gross profit \$1,147,963,000; operating expenses \$1,075,321,000. Operating income \$72,642,000; other income \$7,470,000; other expenses \$12,420,000; net income before taxes \$67,692,000; Federal income tax \$(20,678,000). Net income \$91,110,000. Income from disc operations \$2,740,000. Retained earnings at start \$83,660,000. Net income \$91,110,000; retained earnings at end \$14,770,000.

Accountant: Grant Thornton Co.

#### ACCOUNTANT'S OPINION

A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

Accounts receivable shown net less \$7,347,000 allowance.

Long term debt consists of payment in kind promissory note, loans, and capital leases. Scheduled maturities of long-term debt are as follows: \$3.9 million in 2005; \$2.5 million in 2006; \$1.8 million in 2007; \$1.5 million in 2008; \$1.1 million in 2009; and \$16.8 million thereafter.

#### RESULTS OF OPERATIONS

Revenues for 2004 were \$1,148.0 million up \$164.1 million or 16.6% compared to revenues of \$983.9 million for 2003. Net income (loss) for 2004 was \$91.1 million compared to a net income (loss) of \$266.5 million reported in 2003.

#### SUMMARY OF CASH FLOWS

Cash provided by (used in) operating activities was \$158,610,000; cash provided by (used in) investing activities was \$(4,377,000); and cash provided by (used in) financing activities was \$(153,214,000). Net increase (decrease) in cash was \$1,019,000. Effect of exchange rate on cash was \$821,000. Cash at beginning of period was \$57,882,000. Cash at end of period was \$59,722,000.

#### ANALYSIS OF CONDITION

Philip Service Corporation displayed a good condition as of fiscal year ending Dec 31 2004. Total liabilities to equity for year end 2004 were light in comparison to like businesses. Working capital was \$168.4 million as of the 2004 fiscal year end compared to \$231.4 million in 2003. Change in working capital attributed to increased equity partially offset by increased non-current assets and decreased long term liabilities. As a matter of liquidity, the Company's current and quick ratios were in-line with the industry medians. Payments to vendors averaged 24 days beyond terms when weighted by dollar amounts; when not weighted, 60 of payments were within terms. While an overall good condition is exhibited by the Company, due to the payment record, proximity to the exhibiting of bankruptcy and other factors, an overall limited composite credit appraisal has been assigned.

#### CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at [www.dnb.com](http://www.dnb.com).